

Group: Non-Dairy Products Management
Designation: General Manager/Dy.General Manager
Location: Palanpur
Job Responsibilities
<ul style="list-style-type: none"> • Work closely with senior management in driving Organisational Goals, Plans and Policies through innovative strategies for non-dairy business growth in accordance with the byelaws of the organisation, the industry trends and stakeholders' needs. • Leading multifunctional teams in the identification of new Agri-business opportunities and formulation of successful proposals. • Responsible for the implementation and monitoring of such non-dairy agri-business plans, for the forward (urban consumption markets) as well the backward (Rural production and procurement) linkages for the organisation. • Plan, organize, and assists in the Planning & Implementation functions through his team of managers; • Directly and through subordinate managers, plan, organize, direct, control, and review the operations of the department; • Coordinate the development, implementation, and evaluation of specific approved plans; • Work in close coordination with other related divisional managers in such common areas like rural procurement network an urban/rural marketing, achievement of Board goals and priorities, organizational development, managerial effectiveness, and process improvement, by providing policy direction, technical assistance, managerial expertise, advice, and counsel. • Assist the Management in formulating and implementing the department's policies and procedures; and perform related duties as required. • Monitor, research and analyse relevant public policy developments, legislation and industry best practices. • Responsible for executive leadership, managerial and organizational effectiveness, project management, and fiscal planning and budget accountability in respect of the Department. • define problems, collect, analyze, interpret, and evaluate data, and select or recommend alternatives; • Project consequences of decisions and/or recommendations; balance competing priorities; • Exercise independent judgment; communicate effectively, verbally and in writing, in a wide variety of settings, including presentations before various forums, facilitation of inter and intradepartmental discussions, media interviews, and formal written reports; • Establish and maintain effective working relationships with colleagues and subordinates, especially in sensitive relationships with other government representatives, farmer groups, and regulatory bodies; • Represent the department with tact and diplomacy; mediate and resolve conflicts and disputes between divisions; persuade and influence others. • Any other task assigned by Management.

Technical Skills

- Principles of management analysis, organizational design and development, and process analysis and improvement;
- Functioning of the manufacturing processes based on agricultural commodities, oilseeds, honey, bakeries, biscuit industry
- Current management theory and practices; principles and practices of project planning and management, employee supervision, performance management, affirmative action, and staff development;
- Principles and methods of conflict resolution; negotiation methods; team-building techniques;
- Principles and practices of performance-based budgeting, program management, contract administration, and customer service; geographic information systems;
- Principles and practices of community and regional planning as applied to diverse areas of widely varying size, terrain, population density, and use; state and federal laws pertaining to planning, environmental review.

General Management Skills

- **Interpersonal skills:** Support the development of a healthy internal culture that retains key employees and encourages their professional development.
- **Leadership skills:** Leading entire business units or divisions of an organization.

Job Specifications

Educational Qualification:

Candidate should possess a bachelor's degree in Mechanical/Food Engineering or Food Technology or Agriculture Sciences, with a post graduate Management degree in Agri-business/Rural Development/ Planning/Business Administration.

Experience:

- 12-15 years of post-qualification relevant experience.