



Tender Document For
Supply of
**“CIP Chemical
For BMCU”**
(Bulk Milk Chilling Unit)
At
Main Dairy Plant,
Palanpur

Notice Inviting Tender Bid



**Banaskantha District Co-op. Milk Producers' Union Ltd.,
Banasa Dairy, PB No: 20, Palanpur: 385 001
Phone: 02742 - 253881 to 253885**

TENDER NOTICE

Sealed tender bids are invited from experienced manufacturer / Suppliers for supply of approximately 90 MT annually of CIP (Cleaning in Place) Chemical for Bulk Milk Chilling Unit.

Tender document containing specification of items, general terms and conditions and eligibility criteria is available at our website: www.banasdairy.coop. Completed tender bid, in sealed envelope super-scribed with the "**Tender for BMC - CIP CHEMICAL**", can be submitted latest by **06/04/2020 up to 1.30 P.M.** All bids shall be opened on **3.00 P.M. on 06/04/2020**, in presence of present bidders.

In charge Managing Director reserves the right to accept or reject any or all tenders without assigning any reason there of and there shall be no dispute on that decision.

I/C Managing Director

Index

Table of Contents

Notice Inviting Tender Bid	1
Index	3
Preface	4
Instructions for Submitting Tender Bid	5
Eligibility Criteria	8
General Terms and conditions for Bid	9
Annexure-1: Tender Enquiry Data Sheet	11
Annexure-2: Commercial Bid Format	12
Annexure- 3: EMD Details.....	13
Annexure- 4: Summary of Orders Executed	14
Annexure- 5: Technical Specifications	15
Annexure- 6: Deviation Form.....	17
Annexure- 7: Vendor Registration Form.....	18

Preface

Banaskantha District Co-operative Milk Producers' Union Ltd., Palanpur (popularly known as Banas Dairy) is one of largest Milk Producers' Union in Asia and is engaged in business of processing of milk and manufacturing of Milk products through its state of the art Manufacturing Facilities at various locations across several states.

Banas Dairy, procures milk from village level DCS (Dairy Co-operative Society) and presently there are over 1100 DCS which have BMCU installed at the village level. Hence for the purpose of proper CIP (Cleaning-in-Place) of these BMCUs, Banas Dairy invites tender bids for supply of CIP (Cleaning-in-Place) Chemical.

Note:

- The BMCUs consists of Storage Tank with cover (made up of Stain- Less Steel; SS 304/316) with cooling accessories. The milk flowing loop (Pipeline path loading to tank and unloading from the tank) is also made up of SS (with SS 304, 316 etc.), and other food grade material. These BMCUs are to be cleaned and sanitized after every use by such CIP chemical.
- Quoted Chemical should be approved by Nationally / Internationally renowned agency.
- Actual Supply shall vary as per demand of DCS

For more details please refer requirement as mentioned in Annexure for Specifications.

Sample Requirement: You have to submit sample sufficient enough for 5 times CIP of one BMCU of 10 KL capacity.

Important Points:

- For any query related to tender, bidder may contact us on tender@banasdairy.coop
- For detailed understanding of our requirement, bidder may visit Banas Dairy, Palanpur or may contact Purchase Department.

Important Dates:

Sr. No.	Events	Date
1	Document Download Start Date	18/03/2020
2	Document Download End Date	06/04/2020
3	Last Date for seeking clarification	27/03/2020
4	Pre - Bid Meeting	Not Applicable
5	Last Date For Submission of Bid (up to 1:30 PM)	06/04/2020
6	Opening of Technical Bids (at 3:30 PM)	06/04/2020
7	Last Date For Submission of Sample	06/04/2020

Correspondence details for all other communications:

Purchase Department, Main Administration Building, Banas Dairy, Post Box – 20, Palanpur – 385001

Email: tender@banasdairy.coop, Landline: 02742 – 253881 to 85 (Ext: 216/316)

Instructions for Submitting Tender Bid

1. Tender bid can be sent by post / courier or submitted by hand at our office by time as specified in tender notice. Tenders received late will be rejected.
2. Bid can be submitted by hand or by post/ courier. For bids submitted by post or Courier, it is bidder's responsibility that bid reaches our office on or before the scheduled time and date.
3. Tender bid should be sent in duly sealed cover, super-scribed with **"Tender for Supply of BMC- CIP CHEMICAL" by due date: 06/04/2020**". All the pages of Tender document should be signed stamped and enclosed with the tender bid, as a token of acceptance of all terms and conditions as mentioned in the tender document.
4. All bids shall be opened in the presence of intending parties/ their authorized representative who will be present at the time of bid opening.
5. In case tender opening date is declared a Holiday, bids shall be opened on next working day at the same time specified above.
6. Any certificate/document not found enclosed with the tender document as required for fulfilling the eligibility criteria of bid may lead to declaring the party as non-eligible and in this event their bid may not be considered and may be out rightly rejected. Bidder has to complete all the Annexures and submit along with this Tender Document signed.
7. Tender form shall be filled up legibly preferably typed giving full name and address of the tenderer, over writing, alterations/additions etc. will disqualify the tender unless such overwriting, alterations/additions are attested and signed by bidder. Conditional/ telegraphic/ fax/ E-mail tenders shall be rejected.
8. The bidder shall have to enclose following documents along with Tender bid:
 - a. List of all the purchase orders duly indicating the name of client, his address, type & quantity of material and the date of Supply during the last 36 months along with at least one performance certificate (or frequent order execution with same supplier) along with copy of the purchase orders executed in the last one year in same firm name and style.
 - b. Any document (such as excise/sales tax document) issued by Govt. or Semi Govt. Department which certifies/proves that the bidder is in business for the required period should be attached along with the Tender Bid.

- c. The bidder shall be registered with the office of competent authority or under statutory bodies at the time of bid opening in the same name and style. In order to support this bidder shall submit any of the following documents:

A copy of the Registration Certificate issued by the Registrar of Companies in case of firms of proprietary nature

OR

Copy of partnership deed in case of partnership firm

OR

Copy of article of association in case of Pvt. Ltd. Companies

OR

Copy of registration certificate for firms registered with NSIC/Central or State Govt. Department/ Local bodies for similar work

OR

Bidder shall enclose/mention the PAN and TAN number of the firm and to support this, he/she shall submit a photocopy of PAN/TAN certificate

OR

Bidder's firm shall be registered with Sales Tax Department. VAT/CST numbers shall be mentioned by the bidder and in support of this; he/she shall submit a photocopy of Sales Tax registration certificate duly renewed by the competent authority

9. Submitted documents shall be numbered and attached serially indicating serial number. Total number of pages enclosed shall be shown in the index.
10. Sample Submission:
- Sample should be submitted sufficient enough for 5 times CIP of one BMCU of 10 KL capacity.
 - **Sample should be submitted before due date: 06/04/2020**
 - Labeled: Samples submitted shall be clearly labelled with the Bidder's name and address and reference of tender advertisement.
 - Certificates: Required Certificates as mentioned in Annexure- 5 Specifications of CIP Chemical
11. ISO certified company may be preferred to others. A copy of valid license/ certificate should be attached with Tender Document.
12. Tender shall be accompanied with Tender Fees (Non-refundable) of Rs. 500/- and EMD (Earnest Money Deposit) of Rs. 75,000/- . Tender fee and EMD should be in form of Demand Draft in favor of **Banaskantha District Co-operative Milk Producers' Union Limited**, payable at Palanpur. Tender bids without Tender Fees or EMD will automatically be rejected.

13. EMD of successful bidders shall be retained as security deposits without any interest till supplies are complete against the Supply Orders issued under this Contract. (i.e. Contract Period Completion)
14. Earnest money of unsuccessful bidder shall be returned after within 60 days from the finalizing of contracts, without any interest on it.
15. Validity of offers should be 90 days from the date of Bid Opening.
16. Rate shall be finalized based on the lowest offer strictly complying with specifications.
17. Parties who have been suppliers of our union or any milk union in the past also have to comply with all these conditions. No relaxation whatsoever shall be given to them.
18. Any offer received after due date or times shall be straightway rejected.
19. We reserve the right to accept or reject any quotation, to reject quotations for some or all items and to cancel the entire bidding process at any point of time without assigning any reason.
20. If any dispute or differences arises at any time between the two parties in respect of or concerning anything contained or arising out of contract shall be referred to sole arbitrator (i.e. our Managing Director). The decision of the arbitrator shall be final and binding on both the parties.
21. Canvassing in any form will lead to disqualification of the bid.
22. For all legal matters and disputes, Palanpur court shall be the Jurisdiction.

Seen and accepted
Signature of party with office stamp

Eligibility Criteria

Offers only from manufacturer/ their Authorized Distributor (Dealer)/Nominee (Representative) will be considered.

Note:

- A) Authorized Agency has to submit authorization certification from Original Chemical Manufacturer (or Nomination Letter from OEM that on behalf of OEM, his particular distributor only will quote against this tender).
- B) Documentary evidence of bidder being manufacturer of such food grade CIP chemical should be attached with the bid

General Terms and conditions for Bid

1. Supply of CIP CHEMICAL is to be made at General Stores of Main Dairy Plant at Palanpur as per instructions given by representative of Banas Dairy in staggered manner.
2. Offers should be strictly according to our specification, failing which it may not be considered. Item to be supplied has to be strictly as per Annexure for Specifications.
3. The officers of our Union shall be allowed to inspect the works and/or any document referred to in the tender. If it is found that the declarations made by the bidder in Bid are false / misleading / faulty, the bidder shall be disqualified and the earnest money deposit submitted shall be forfeited.
4. Any defect arising out of use of substandard material, then the same shall be rectified by the Supplier at his own cost.

Please Note:

- Initial acceptance of goods is not the final acceptance of quality.
 - In case materials are found substandard at our union / village societies, on receipt of the same Banas Dairy reserves the right to reject the material out rightly. Labor and all other incidental Charges, if any incurred, will also be recovered from the bidder. Banas Dairy reserves the right to send your material for testing at any laboratory of our choice and in case the result is found unsatisfactory, it also reserves the right to take any action as deemed fit.
5. Inspection and Tests: The Purchaser or its representative shall have the right to inspect and / or test the Goods to confirm their conformity to the Contract. The inspections and tests may be conducted on the premises of the Supplier or its subcontractor(s), at point of delivery and / or at the Good's final destination.

Should any inspected or tested Goods fail to conform to the Specifications, the Purchaser may reject them and the Supplier shall either replace the rejected Goods free of cost to the Purchaser.

The Purchaser's right to inspect, test, and where necessary, reject the Goods after the Goods arrival at the destination shall in no way be limited or waived by reason of the Goods having previously been inspected, tested and passed by the Purchaser or its representative prior to Goods shipment.

If required Purchaser will carry out specific tests to ascertain metal compatibility , chemical residue monitoring and other non targeted tests as deemed necessary from FOOD Safety/Equipment Safety point of View through outside Laboratory. The expenses for such tests will be borne by Supplier.

6. Risk Purchase: In case of delayed supplies, purchase from alternate source may be completed at the risk, cost and responsibility of the supplier after expiry of scheduled date without any notice. Extra amount spent on Risk Purchase shall be adjusted against the earnest money/pending payments or same shall be recovered from your firm.

We will reserve the right to affect risk purchase in case of non-fulfillment of any of various terms and conditions of the contract by the supplier at his risk & cost.

7. Maintaining ethical standards in business: It is highly necessary for the suppliers to ensure that business ethics are maintained at the highest degree with Our Union / Village Societies. In no case we will be able to tolerate any unethical practice by the supplier by way of offering either cash or in kind or compensation in any form either to get the rejected material accepted or to get higher volume of the business than the approved quantity.

By any chance if it comes to our notice that you or any of your employee / representative / Agent has tried to initiate such unfair business practices with any of our employee or any of the employee/decision maker of our Union / Village Societies even with / without any documentary evidences, the same shall be considered as a cancellation of S.O. and we reserve our right to terminate/suspend the S.O. and the contract during any time without assigning any reason thereof.

8. If any loss or damage occurs during supply of goods under contract, the supplier shall make arrangement for repair and replacement of any damaged, item/s in stipulated time.
9. For delay in Supply, a late penalty @ 0.5%per week shall be deducted subject to a maximum of 5% of the contract price. On further delays order shall be liable to be cancelled. However our Managing Director can waive off such penalty depending upon the reasons for delay.
10. Payment Terms: 95 % against the supply of material as per Delivery Schedule within 30 Days from Date of receipt of material and 05 % after successful completion of entire supplies.
11. Validity: Validity of this contract would be one year and bidder will be liable to execute all Purchase Orders issued under this contract during the Validity Period of One year.
12. Other Commercial Terms and Conditions:
 - a. Invoices will be raised in the name of Banaskantha District Cooperative Milk Producers' Union Ltd, Palanpur
 - b. Supplier will be required to submit two copies of invoices
 - c. In case of any change in tax rate, the same shall be applicable as per statutory norms
13. Force Majeure: If any Force Majeure situation arises, the Supplier shall promptly notify the Purchaser in writing of such conditions and the cause thereof. Unless otherwise directed by the Purchaser in writing, the Supplier shall continue to perform its obligations under the contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.
14. Purchaser's Instructions: The Purchaser may in his absolute discretion, issue from time to time drawings and/or instructions, directions and clarifications which are collectively referred to as Purchaser's instructions. These instructions will be binding on the supplier.
15. Approvals: The Supplier shall obtain all the necessary legal approvals.
16. Jurisdiction: Settlement of any dispute out of the Supply Order/contract against this bid shall be subject to the courts at Palanpur only.
17. Data on firm: Please send data on your firm and information in the enclosed Annexure. The tender bid received without above information or with incorrect information may not be considered.

Annexure-1: Tender Enquiry Data Sheet

The following specific data for this Tender Enquiry shall complement, supplement, or amend the provisions in the Invitation in Tender and Instructions to Bidders. Whenever there is a conflict, the provisions herein shall prevail over those in the ITB.

Name of the Purchaser: Banaskantha District Co-operative Milk Producers' Union Ltd., Palanpur
Description of Goods: Supply of 90,000 KG CIP Chemical for BMCU
Purchaser's Address: PB NO:20, Palanpur-385001, Banaskantha, Gujarat, India
Submission of Queries on T/E Document: Not later than– 30/03/2020 till 15:00 hours, to the following e-mail tender@banasdairy.coop
Pre- Bid Meeting: No Pre-Bid Meeting will be done against this Tender
Bid Validity: Validity of bid shall be no less than 90 days from the date of submission
Required number of copies of the Tender: Two (Original plus one photocopy and clearly mention ORIGINAL& COPY on photocopy).
The address for Tender submission: Purchase Department, Banaskantha District Co-operative Milk Producers' Union Limited PB NO 20 , Palanpur : 385001, Dist : Banaskantha (Gujarat)
Due date (Deadline) for Bid submission: 06/04/2020 at 1.30P.M.
Opening of Quotation: 06/04/2020 at 3.00 P.M.

Annexure-2: Commercial Bid Format

Sr. No.	Item	Specifications	Quantity & Unit	Basic Rate per Kg	Transportation Charges per Kg	Other Expenses (If Any) per Kg	Taxes per Kg	Landed Rate/ Kg (FOR Banas Dairy)	
								(In figure)	(In Words)
1	CIP CHEMICAL	As per Annexure	90,000Kg						

We agree to supply the above items at a contract price quoted against each item within the period specified in the Tender Document.

We, also confirm that, we can supply.....Kg every month.

Signature of Bidder:

Name:

Business Address:

Place:

Date:

.....

Annexure- 3: EMD Details

1. Earnest Money Deposit Details (Rs.75,000/-)

Details of Bank draft:

No. _____

Dated _____ Drawn On (Name of Bank) _____

EMD Amount Rs. _____

(Rupees in words

(_____)

I/we have read the instructions carefully and accordingly submitting the tender as per the terms and conditions as given in the tender notice for Supply of BMC- CIP CHEMICAL.

Date:

Signature of the Party

With office stamp

Annexure- 4: Summary of Orders Executed

Name of the Supplier: _____

SUPPLY OF CIP CHEMICAL during April 2016 to March 2019: _____

Name of Dairy/ Reputed Organization	Month	Supplied Qty(Nos.)	Total Value (in Rs Lacs)

Note: Purchase Order copies should be enclosed in support of the above.

Date:

Seal of Company & Signature of Authority

Annexure- 5: Specifications of CIP Chemical

Functional Requirement:

Shall be able to clean and sanitize entire loop (like surface of BMCU tank, pipe line, motor etc made up of SS304/SS316, PVC pipe line gasket etc) and shall have bactericidal /germicidal affect to sanitize the loop at the same time. The chemical must be stable at room temperature, quickly and completely soluble, responding to quick rinsing leaving no traces. The chemical must be non-corrosive to plant, non-toxic, preferably biodegradable.

Sample Requirement: You have to submit sample sufficient enough for 5 times CIP. Quoted Chemical should be approved by Nationally/Internationally renowned agency.

Specifications:

Preferably Active Ingredients:

MSDS to be provided

Physical/Chemical properties

Appearance: Colourless white to pale yellow

Odour : Odourless

State: Liquid

Solubility in water: Complete

PH: 9.5 to 11

Boiling Point: NA

Flash Point: Non Combustible

Density @ 20 deg: 1.00 to 1.10

Stability: Stable

Hazardous Polymerization: will not occur

Thermal Decomposition: > 250 deg C

Note: Active ingredients may be as per Supplier formulae but MSDS will be provided and chemical used should be non toxic, food grade and biodegradable. It should have the properties for cleaning and sanitizing tanks. Also, conditions of hard water at DCS level, ability of chemicals to perform at normal temperatures (30to 40 degrees centigrade) where hot water availability is an issue have to be considered

Following **Documents / Certificate / Information required** along with tender bid:

1. Product Information Sheet.
2. Biodegradability certificate.
3. Material Safety Data Sheet.
4. Material Source of Origin & Country of origin .

5. FDA approval for Chemical used for Dairy Industry.
6. Performa for Certificate Of Analysis.
7. Metal Compatibility report including Non Toxic & Non corrosive.
8. Microbial / Minimum Inhibitory Concentration report.
9. SOP for Use of chemical with Time, Temp and concentration.
10. Test method to check Concentration during use.
11. Test method to check presence of chemical residue in milk.
12. Method of analysis to check supplied material for conformity.
13. QMS/ EMS / any other National or International Certificate.
14. Storage condition and Shelf life of the chemical.
15. A copy of Product Label.
16. Details of Product pack seal integrity.
17. Disposal method for empty container of chemical.
18. Client list with Name and contact no used by Dairy/ Food industry.
19. User performance certificate of chemical on letter head.
20. Food Grade Quality Certificate.
21. Halal Declaration / Certificate.
22. Cleaning effectiveness monitoring criteria.
23. Any recommendation of Machine / Equipment supplier for use of your chemical
24. Cost and Quality benefit using your chemical.
25. Declaration on letter head for supplied Chemical is non corrosive and non toxic
26. User performance certificate on letter head
27. Any other relevant supporting documents from your side to show your capability .

PACKAGING & TRANSPORT REQUIRMENT

1. Material is packed in sealed watertight. Sound and Clean, Packing made of suitable material that will not affect the quality of material.
2. **Pack size 10 kg (2 carba x 5kg each)...packed in CBX**
3. The labeling on pack as per Legal requirements.
4. Generally, consignment should not comprise of material of more than 2 batches.
5. The condition of the material shall be such so as to enable it to withstand transport and handling and to arrive in satisfactory condition at the place of destination.

Del. Schedule: As & when we Call basis

Note:

- It is mandatory for bidders to submit documents / certificates indicated above along with bid. In case of absence of any or all document / certificates, bid may be treated as non responsive and may not be considered for subsequent evaluation.
- Even minutest deviation from required Technical Specification should be mentioned in the "Deviation Form". In case of failure of the same, entire Bid may be rejected

Annexure-6: Deviation Form

Name of Supplier:

Technical Deviations List:

-
-
-
-
-
-

Commercial Deviations List:

-
-
-
-
-

Note: In case of any other deviation not mentioned on this page, may lead to disqualifying of Bid.

Date:

Seal of Company & Signature of Authority

Annexure-7: Vendor Registration Form



Banaskantha District Cooperative Milk Producers' Union Ltd.,

Banas Dairy, Post Box No. 20, Palanpur : 385 001, Phone : 253881 to 253885

Fax : 02742-252723, e-mail :tender@banasdairy.coop, web www.banasdairy.coop

Please mark all such columns as NOT APPLICABLE where you can not provide information.

ADDRESS	
Name of the Vendor *Mandatory (This shall be the registered name of the firm. With the same name payments to party will be released) (CAPITAL LETTERS)	
Address of Head Office *Mandatory	
Street-1	
Street - 2	
City	
District Name	
State	
Pin Code	
Telephone (1) LL : STD Code:	
Telephone (2) Mob : STD Code:	
Fax	
Email-id	
Company Web Site (if any)	
Name and Designation of Contact Person(s)	

Note: - If HO Office /Branch Office / Factory having in different state please give Bank details / Tax Details in separate sheet.

Address of Branch (If any)	
Street – 1	
Street – 2	
City	
State	
Pin Code	
Telephone	
Fax	
Email-id	
Name & Designation of Contact Person(s)	
Address of Factory / Factories / Subsidiaries / Sister Concerns (If any)	
Street	
City	
State	
Pin Code	
Telephone	
Fax	
Email-id	
Name & Designation of Contact Person	

Please use separate sheets if required

ORGANIZATION DETAILS	
Status of Organization	
Tick (√) appropriate option.	Proprietary / Partnership / Company / LLP
Name of Business	
Nature of Enterprise Investment in Plant &	

<p>Machinery: * Mandatory if applicable and pl. mention the MSMED Registration No. Date and Category micro, small, Medium</p> <p>IF NOT, PLEASE MENTION N/A</p> <p>If you are under MICRO, SMALL & MEDIUM ENTERPRISES DEVELOPMENT (MSMED) ACT 2006.</p> <p>MSMED Registration Certificate is Required</p>	
<p>Year of Establishment</p>	
<p>Registration Number (as per certificate from ROC/ Registrar of Firms.</p>	
<p>Name & Address of the Owner / Partners / Directors</p>	<p>Sr.No. Name Designation Address</p> <p>(Attach separate Sheet if Required)</p>
<p>BANK DETAILS * Mandatory</p>	
<p>Bank Account No.</p>	
<p>Name of the Bank</p>	
<p>Bank Address</p>	
<p>Bank City</p>	
<p>Bank Branch</p>	
<p>IFSC RTGS / NEFT No.</p>	
<p>Branch Code</p>	
<p>EXCISE DETAILS</p>	
<p>Excise Registration No.</p>	

Excise Range	
Excise Division	
Excise Commissionerate	
CST No.	
GST /ARN number	
Vat(TIN)	
PAN	
Service Tax Registration No	
Service Category	
Service Tax Commissionerate	
Service Tax Commissionerate range	
Work Contract Tax Registration No.	
SERVICE DETAILS OF ORGANISATION	
Describe firm's major field(s) of Operation/Product range.	
Installed Capacity	
Average Monthly Production	
Sources of major Raw Materials	
Value of average raw materials inventory maintained	
Is Sub Vendor approval carried out by you for your vendors?	
Make/Type / Value of machines used. Please attach details.	
Manufacturing facilities available at	

work place.(Please attach details)	
Do you have separate Inspection Cell? Inspection & Testing facilities available at work. (Please attach details)	
Quality Control is responsible to whom?	
Description of the material to be Supplied	
Description of the Service to be Provided	
HSN	
Service A/C Code	

DECLARATION

The above information is true in all respects and we undertake to inform you about any change in the above particulars regarding our business from time to time. We also undertake the responsibility that in no case we will employ any consultant to deal with BKDCMPU Ltd., Palanpur

Mandatory fields are marked with an asterisk (*)

Note :*The vendor creation will be made based on the information furnished by you in the above form for vendor registration. If, at any time in future, it comes to the knowledge of the management that any of this information is incorrect or any relevant information has been withheld then you are liable to be **black listed** without any notice in lieu thereof.*

*As a part of vendor registration, the copy of following **supporting documents** must be required and all details (whatever applicable) to be filled in the vendor registration form.*

- 1) PAN Card** **5) CST & VAT & GST Registration**
2) Demand Draft against Tender Fees Non Refundable **6) Cancelled Cheque**
3) Excise Registration Certificate **7 Service Tax Registration certificate**
4) Partnership Deed/Trade License **8) List of Directors/Partners on company's Letter Head.**
9) Registration Certificate from ROC (in case of Companies)

Date : _____

Place : _____

Name & Signature of Proprietor/Partner/

Chief Executive under Proper Seal

For Office Use Only

Concerned Dept. Head

O.S.D. (Comm.)

Vendor Registration No. _____ Date : _____